



MEET THE TEAM





Marketing Representative

Calgary, Alberta



Raymond Mathias
Business Development Manager
Toronto, Ontario



Julia Khorramchahi

Marketing Specialist

Toronto, Ontario

We seek to be the sun, sea and sand destination of choice for the affluent, educated, adventurous traveller who values togetherness by representing the best in an authentic, environmentally-responsible, sophisticated and a safe vacation destination.

HOTEL PARTNERS





Melina Marcellini, Sales Manager



GRAND CAYMAN



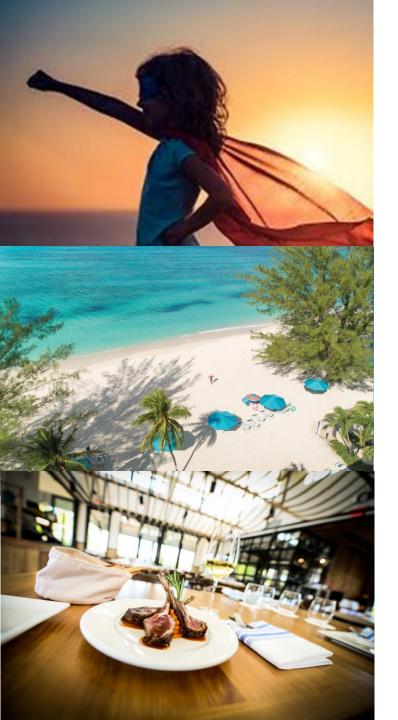
Alan O'Connell, Sales Manager



COVID-19

- Cayman Islands Government response protecting residents
- Consistently ranked in the Top 10 in the world for testing
- Phased Border Opening
 - Test period from October 1
 - Repatriation flights operated by Cayman Airways and British Airways only
 - For Caymanians, residents, work permit holders and property owners
 - Quarantine at residence/privately-run hotel/government facility for 14 days
 - Not open to commercial flights yet
- Domestic staycations hotels, restaurants and attractions re-opened
- www.exploregov.ky/faqs/covid-19-travel-tourism





COVID-19 IN THE MEANTIME

- Visit virtual tours
- Attend webinars & training sessions
- Cayman Islands Instagram, Facebook and YouTube streaming sessions
- Co-host Cayman webinars and info sessions for your clients
- Offer up inspirational Cayman itinerary's
- Cook and share destination inspired dishes



TOURISM TUEDAYS VIRTUAL SERIES



- Informative sessions over the next two months to explore ideas and solutions for rebuilding the Cayman tourism economy.
- Our speakers bring knowledge, experience and leadership to the tourism industry.
- Managing ongoing challenges and opportunities in our industry during the COVID-19 pandemic.
- Tuesday at 12 PM EST
- www.VisitCaymanIslands.com/VirtualSeries



GLOBAL CITIZEN CONCIERGE



- Work remotely from the Cayman Islands for up to 2 years
- Unique Cayman opportunity & unmatched experience
- Meet household or individual criteria for approval
- Application processing fee
- visitcaymanislands.com



WHY SELL THE CAYMAN ISLANDS?





WHY SELL THE CAYMAN ISLANDS?

- Highest standard of living in the Caribbean
- 3-island experience
- Culinary Capital of the Caribbean
- Friendly and high-quality customer service
- High repeat Canadian visitation
- Earn commission on condos and watersports
- Most hotels are 15 minutes from the airport



WHERE WE WERE PRIOR TO MARCH 2020

- Record stayover visitation growth 9 years straight
 - 2019 Highest ever at 502,739
- Product development
- Airport expansion
- More air service than ever
- Dynamic event calendar
- Accolades
- Even split of returning + new visitors











ACCOLADES

- TRIPADVISOR TRAVELLERS' CHOICE 2020 BEACH AWARDS
 - Best Beach in the Caribbean: #3 Seven Mile Beach
 - Best Beach in the World: #6 Seven Mile Beach
- CONDE NAST READERS CHOICE AWARDS 2019
 - Best Islands in the World: #2 Cayman Islands
- AFAR MAGAZINE 2019
 - Where to go in 2019: #3 Cayman Islands
- WINE SPECTATOR AWARD OF EXCELLENCE 2018
 - 10 restaurants in Grand Cayman









YEAR-ROUND NONSTOP FLIGHTS

Air Canada offer 4 hour, nonstop flights from Toronto to Grand Cayman with easy connections from across Canada.



YEAR-ROUND NONSTOP FLIGHTS

WestJet offer 4 hour, nonstop flights from Toronto to Grand Cayman with easy connections from across Canada.



SEASONAL NONSTOP FLIGHTS

Sunwing offer 4 hour, nonstop flights from Toronto to Grand Cayman.





YYZ TO GCM

- 4-hour flight, Nonstop
- Easy connections from across Canada
- Winter season (2019/20)
 - 5 flights a week
 - December April
- Summer season (2019)
 - 2 flights a week
 - Saturday, Sunday





YYZ TO GCM

- 4-hour flight, Nonstop
- Easy connections from across Canada
- Winter season (2019/20)
 - 2 flights a week
 - November April
- Summer season (2019)
 - 1 flight a week
 - Sunday







OWEN ROBERTS INTERNATIONAL AIRPORT

- Re-opened by Prince Charles in March 2019
- Terminal tripled in size from 43,000 to 120,000 sq.ft.
- Can accommodate over 2 million passengers
- New check in, departure / arrival halls, food court
- More duty free, and retail options





ISLAND HOPPING

- National flag carrier of the Cayman Islands
- Domestic flights to Cayman Brac and Little Cayman
- Book your island hop before you leave Canada
- Caymanairways.com





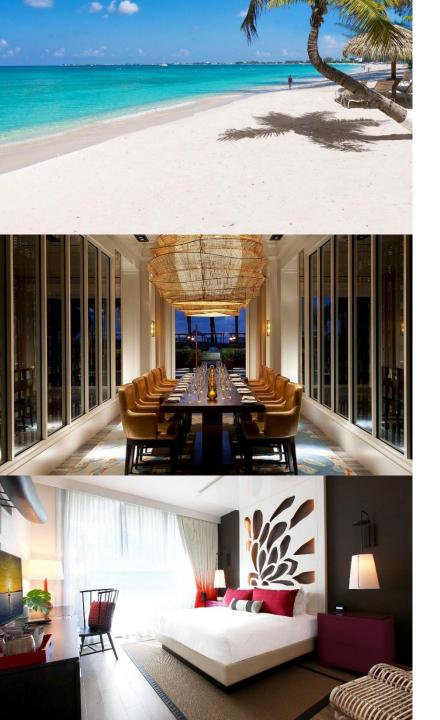




9 THINGS YOU MIGHT NOT EXPECT OF CAYMAN

- Not islands at all
- Drive on the left
- Walk entire 7-mile beach actually 5 ¾ miles
- Culinary capital
- Home of the Mudslide
- Experience underwater fairy dust
- Dive site for every day of the year
- Home to some of the rarest species in the world
- Only 197 people live in Little Cayman





ALLURE OF THE CAYMAN ISLANDS

- World famous Seven Mile Beach
- Culinary Capital of the Caribbean
 - Over 200 restaurants
- 365+ Dive sites
- Clean, friendly & safe
- English speaking with over 140 nationalities
- Most accommodation within 15-20 minutes from the airport
- Range of Accommodation
 - Room stock over 7000
 - 3-5* hotels, resorts, condos & villas





GRAND CAYMAN

- 197 sq. km, 60,000 residents
- Cosmopolitan
- Excellent variety of accommodation
- 200+ restaurants
- Attractions
 - Stingray City, Camana Bay
 - Seven Mile Beach, Crystal Caves





CAYMAN BRAC

- 36 sq. km
- 2,000 residents
- Outdoor Adventure
 - Hiking
 - Scuba diving
 - Bird watching
 - Cave exploring
- 20-minute flight on Cayman Airways Express





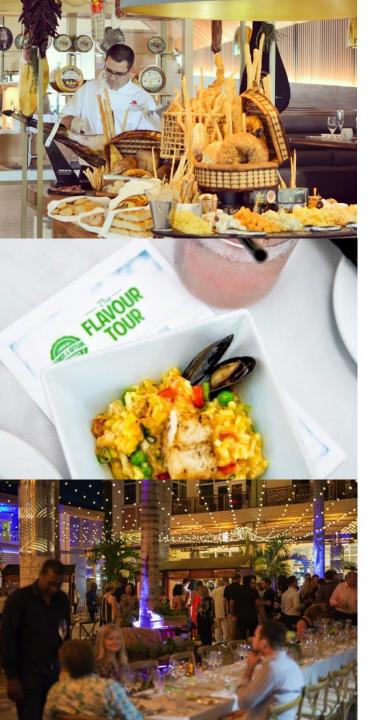
LITTLE CAYMAN

- 26 sq. km
- 190 residents
- Tranquil, secluded, relaxing
- Cycling
- Diving
- Wildlife
- 40-minute flight on Cayman Airways Express
 "Puddle Jumper"









CULINARY CAPITAL OF THE CARIBBEAN

- 200+ restaurants
- 140 nationalities
- International flavours, great diversity, quality and selection
- Quaint fish shacks to 5-star restaurants
- Daily and weekly farmers markets
- Sea & Farm to table experiences
- Sunday Brunch a well executed Cayman tradition
- Food tours Flavour Tour

















CAMANA BAY

- 650 acres vibrant town centre
- Award-winning design of shopping, dining, events, entertainment, attractions, residential, commercial and public spaces
- 50+ shops and restaurants
- Farmers & Artisans Market
- Flavour Tour





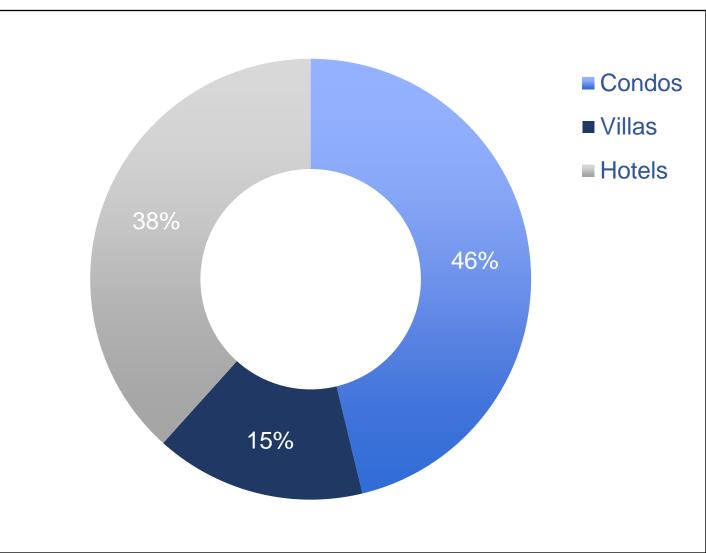






CURRENT ROOM STOCK

CATEGORY	TOTAL
Condos	3,357
Villas	1,121
Hotels	2,784
TOTAL	7,262



FIVE STAR BOUTIQUE HOTELS





37 ROOMS



CONDOS & VILLAS





85+ PROPERTIES

18 PROPERTIES



THREE STAR HOTELS











114 ROOMS

41 ROOMS

131 ROOMS





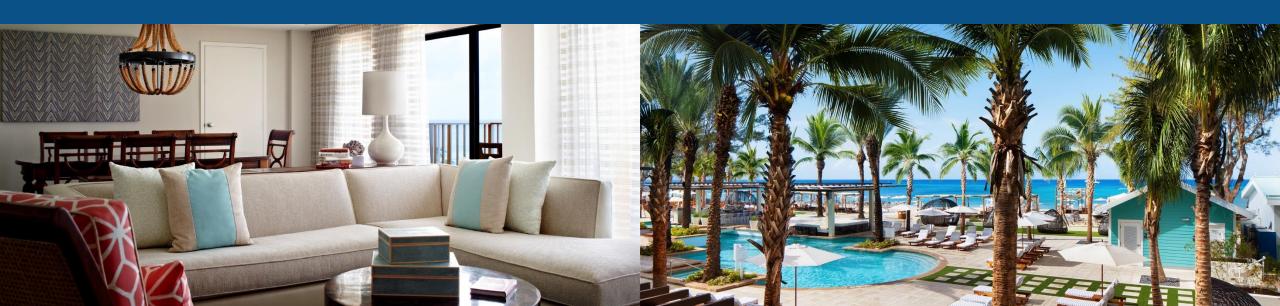
FOUR STAR HOTELS



THE WESTIN

GRAND CAYMAN
SEVEN MILE BEACH
RESORT & SPA

295 ROOMS



FIVE STAR / DIAMOND HOTELS



GRAND CAYMAN



369 ROOMS





THE RITZ-CARLTON

GRAND CAYMAN

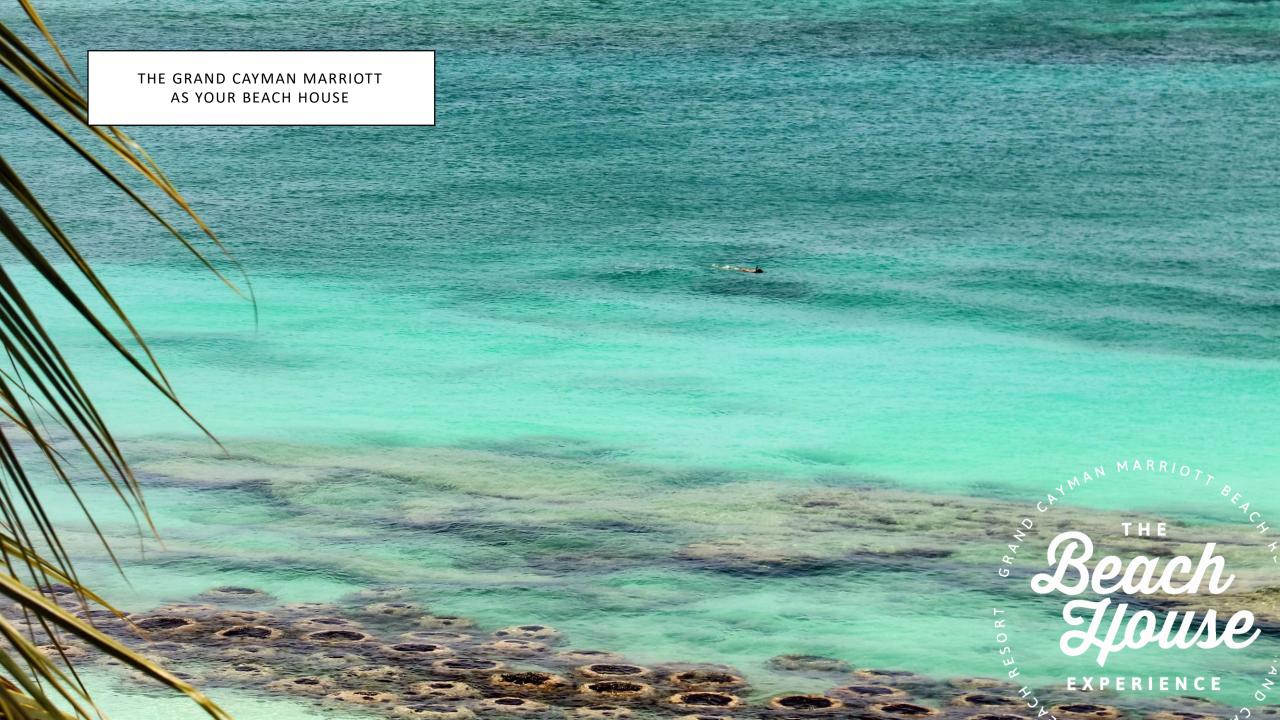
















One of the most enjoyable ways you can spend a beautiful breezy morning in Grand Cayman is by discovering the island by bicycle. We were inspired by memories of riding along through the picturesque countryside with loved ones during our own vacation experiences and wanted to re-create these special moments for our guests by offering free bike rentals, which is covered by the Resort Fee.

Do you want to learn more about Cayman history and heritage? Our hotel is close to George Town with all its old buildings including The National Museum, The General Post Office and the Cayman Central Library; or do you want to discover other nearby beaches?

Take the opportunity to enhance your experience by exploring what this charming island has to offer.

GEORGETOWN	CAMANA BAY	AIRPORT
3.3 miles	0.06 miles	3.1 miles
by bike - 16 min	walking - 12 min	by car - 7 mir
by car - 8 min	by bike - 5 min	
	by car - 3 min	































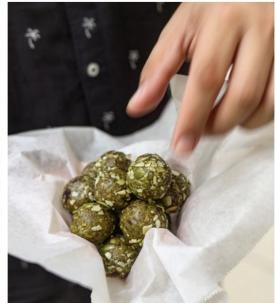


























































THE FIRST AND ONLY FORBES FIVE-STAR HOTEL IN THE CAYMAN ISLANDS



GRAND CAYMAN TODAY

- Over 60% of the islands population tested
- Currently no active cases of COVID-19 in the community
- No social distancing requirements on the island
- No masks
- Life is returning to normal after a steadfast, collective effort by this island community

What about travel?

- Global Citizen Initiative
- Long Stay Travelers, 45+ days
- Dedicated, Ritz-Carlton Travel Concierge Program, a personal assistant for every step of the process







SANITIZING BUTLER PROGRAM

Cleanliness is not just an abstract, it is The Ritz-Carlton's culture.

Service Value # 12 – Each employee is responsible for uncompromising levels of cleanliness and creating a safe and accident-free environment.

The pioneer program deployed a team of dedicated, highly trained and certified associates to oversee sanitization and disinfecting procedures across all areas of the resort.

The team of butlers will be led by a head Sanitizing Butler to oversee the program activities and processes across the resort. The head butler will be present in all critical guest touchpoints throughout the resort

New client facing "Paradise Awaits" brochure to share the changes to the resort in a post Covid19 environment while still maintaining Forbes 5-star service.





SHELTER IN LUXURY - RESORT TOWER

Package includes overnight accommodations for the duration of quarantine, a comprehensive meal plan with three (3) meal presentations per day and convenient testing at the resort.

Harbour Club Experience:

During the 15-night period, access will be extended to the Harbour Club

Inclusions:

- Harbour Pool
- Food and beverage service
- Pool cabanas
- Daily planned activities

Shelter in Luxury - 15-Night Stay

ACCOMODATIONS	SINGLE OCCUPANCY	DOUBLE OCCUPANCY
Garden or Resort View	USD \$10,200	USD \$12,600
<u>Harbour Suite</u>	USD \$14,400	USD \$16,800





HOME AWAY FROM HOME - OCEAN TOWER

Ocean Tower Accommodations

Residential Units

Retreat in an oasis of spacious and lavish accommodations. Added experience enhancers include full kitchen and dining areas for dining in your very own suite. Residential Units are available in configurations of one, two or three bedrooms With a choice of Resort View, Ocean View or Ocean Front categories.

Ocean Front Guest Rooms

Breathtaking sea views overlooking Seven Mile Beach are front and center in our King or 2-Queen Ocean Front accommodations. Connecting rooms are also available. Elegant, warm island design accentuates classical charm, and every guest room features a private terrace with breakfast table and chairs.

Home Away From Home - Monthly Stay

GUEST ROOMS	MONTHLY RATE
Ocean Front King/2 Queen	USD \$10,000
RESIDENTIAL UNITS	MONTHLY RATE
1, 2 or 3 Bedroom	Starting at USD \$20,000

*A 13% tourism tax and 10% service charge will be added to all rates.

- A minimum 30-night stay is required.
- Rates currently available until February 28, 2021*
- 3. A USD \$1,500 resort credit is included in all Residential Units.

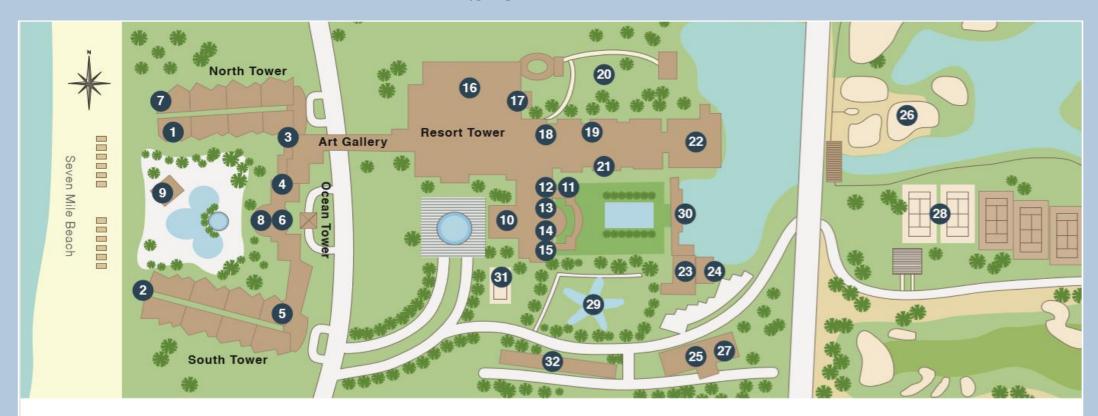
*Subject to availability and government regulation changes







RESORT MAP



- The Residential Suites (1st through 3rd Floor)
- Seven South (7th Floor/Top Floor)
- Cupboard (1st Floor)
- Oceanfront Guest Rooms
- Wave Game Room
- The Ritz-Carlton Suite (3rd floor)
- Opal/Sapphire Suites (3rd floor)
- Seven (1st floor)
- Bar Jack
- 10. Hotel Lobby and Concierge (3rd Floor)
- 11. Harbour Shop (1st Floor)

- 12. Culinary Studio & Meeting Rooms (5th Floor)
- 13. Blue by Eric Ripert (1st Floor)
- 14. Silver Palm Lounge (3rd Floor)
- 15. Taikun (3rd Floor)
- 16. The Ballrooms
- 17. La Prairie Spa / Fitness Center (1st Floor)
- 18. Club Lounge (3rd Floor)
- 19. Garden View Guest Rooms
- 20. The Great Lawn
- 21. Resort View Guest Rooms
- 22. Harbour Suites

- 23. Andiamo
- 24. Andiamo Outdoor Theater
- 25. The Ritz-Carlton Golf Club Shop
- 26. The Ritz-Carlton Golf Club Course
- 27. The Bunker
- 28. Tennis and Pickle Ball at The Courts Tennis Center
- 29. Starfish Cay Waterpark
- 30. Harbour Club Dock
- 31. Basket Ball Courts
- 32. Ambassadors of the Environment

RESORT TOWER & OCEAN TOWER



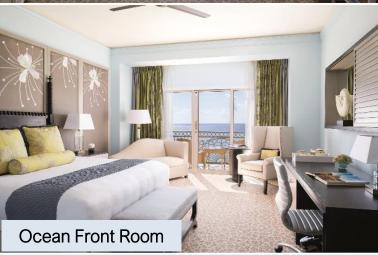




ISLAND INSPIRED ACCOMMODATIONS









Ocean Tower

Ocean Front guest rooms and Residential Units featuring panoramic ocean vistas

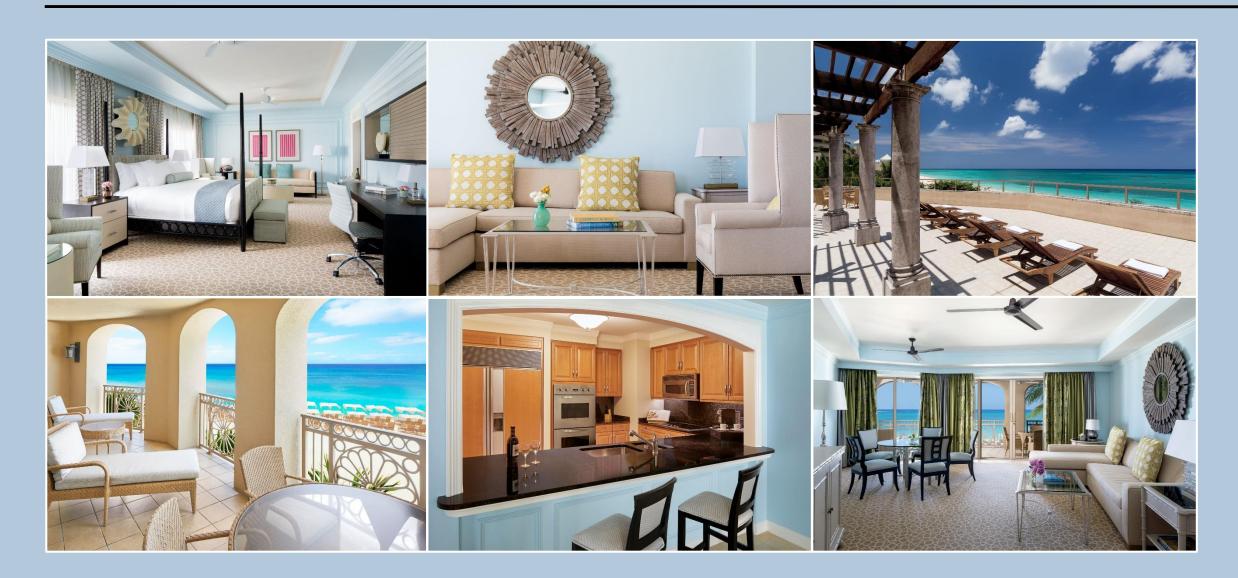
Equipped with full chefs kitchen, washer/dryer and Personal Assistant to help curate entire itinerary

Gorgeous sunrise and sunset

Access to Seven Mile Beach, cabanas and Bar Jack's famous pina coladas

THE RITZ-CARLTON

SUITE ACCOMODATIONS







EXPERIENCES



THE RITZ-CARLTON



DINING



THE RITZ-CARLTON

UNIQUE SELLING PROPOSITION

Elevated Resort Amenities & Accommodations



- La Prairie Spa
- Jean-Michel Cousteau's AOTE
- World's Best 9-Hole Golf Course
- Tennis, Basketball & Pickle Ball Courts
- Starfish Cay Waterpark
- Culinary Studio
- SEVEN SOUTH
- Residential Units w/ Personal Assistant

Food & Beverage Offerings & Wanderlust Events



- Blue by Eric Ripert, the Caribbean's only AAA Five Diamond Restaurant
- Six bars and restaurants
- Award-winning chefs and beverage artisans
- Cayman Cookout hosted by Chef Eric Ripert
- Cayman Rejuvenate

Diverse Nationalities of Ladies & Gentlemen



- Multi-cultural experiences await
- Over 900 L&G from 80 different countries
- L&G providing unparalleled levels of service
- First and only Forbes Five-Star Hotel in the Cayman Islands





TAKE THE BUS "ONE STOP"

- Bus fare, CI\$2 CI\$5
- Say it like a local "One Stop"
- Monday Thursday
 - 6am 11pm
- Friday Saturday
 - 6am 1am
- Sunday
 - Limited service



- 1 WB1 Yellow Every 4 Minutes
 Seven Mile Beach, Governor's Residence,
 Cayman Turtle Centre, Hell
- WB2 Dark Green Every 6 Minutes
 Seven Mile Beach, Governor's Residence,
 Cayman Turtle Centre, Hell
- 3 Purple Every 15 Minutes Airport, George Town, West Bay
- 4A/4B Bright Blue Every 30 Minutes
 Government Hospital, Field of Dreams
 Sports Complex, University College of the
 Cayman Islands
- 7A 7A Red Every 15 Minutes
 Bodden Town Public Beach, Gun Square,
 Blow Holes, Wreck of the Ten Sails, Colliers
 Beach, Botanic Park

- 7B Light Green Every 15 Minutes
 Smith Cove, Mind's Eye, Pedro St. James
 Castle, Bodden Town Public Beach, Gun
 Square, Wreck of the Ten Sails, Colliers
 Beach, Botanic Park
- 8A Orange Every 15 Minutes

 Bodden Town Public Beach, Gun Square,
 Botanic Park, Cayman Kai
- 8B Light Green Every 15 Minutes
 Smith Cove, Mind's Eye, Pedro St. James
 Castle, Bodden Town Public Beach, Gun
 Square, Botanic Park, Cayman Kai
- 9A Dark Blue Every 15 Minutes

 Queen Elizabeth II Botanic Park, Colliers

 Beach, Wreck of the Ten Sails, Blowholes
- 9B Light Green Every 15 Minutes Smith Cove, Mind's Eye, Bodden Town Public Beach, Gun Square, Botanic Park, Wreck of the Ten Sails, Colliers Beach, Blowholes





Calculate your taxi fare with the CI:GO Taximeter App.





1. GETTING THE ROUTE

Enter the start and destination address of the planned taxi ride, the app calculates the best possible distance and duration for the taxi ride.

2. CALCULATING THE TAXI FARE

Base price, mileage and other data is included in the calculation of taxi fare. The app calculates taxi fare with the minimum and maximum fare in KYD and USD dollars.

TAXI SERVICE

- Taxis available throughout the Islands not metered
- Fares are set by Government with the initial fare based on 1–3 passengers
- Any journey under 2.2km, is CI\$8 (US\$10) minimum
- Download CI:GO App
 - CI:GO APP calculates your taxi fare before you order a taxi
- Confirm the fare before you get into the taxi



DMC SERVICE









- Full range of DMC Services
- Airport transfers, meet & greet and sedan services
- Ground transfers and charter services
- Destination management for groups
- Land based tours & attractions
- Diving and watersports services
- On-site dispatchers
- Phone rentals
- Accessible services









CAYMANKIND SPECIALIST PROGRAMME

- Small effort = big rewards
- Automatic enrollment in Cayman Rewards
- E-newsletters with product updates & exclusive offers
- Exclusive invitations to apply for a Cayman Islands Specialist FAMs (limited frequency and spots)
- Welcome graduate gratitude package
- Sell the Cayman Islands with confidence



CAYMAN REWARDS



CAYMANKIND SPECIALIST REWARD PROGRAM

FIRST PLACE

SECOND PLACE

THIRD PLACE





EARN S 100

This diploma certifies that

has successfully completed training as a

CAYMAN ISLANDS

GRAND CAYMAN | CAYMAN BRAC | LITTLE CAYMAN

CAYMANKSND SPECIALIST

and is entitled to all benefits therein.

A Certified Travel Associate (CTA) or a Certified Travel Counselor (CTQ) who completes this educational program earns 4.5 Continuing Education Units (CEUs). CTAs and CTCs are required to obtain CEUs, as a condition of active membership in The Travel Institute (formerly ICTA). For more information visit www.thetravelinstitute.com.









EXCLUSIVE FAM TRIPS

caymanrewards.com

caymanrewards.com



WORKING WITH CIDOT

- Presentations, seminars & trainings
- Customised brochure packages
- Promotional Items for yourself and your clients
- FAM trips
- Approved social media images and web site content
- Connections with and introductions to on-island partners
- Primary source for accurate information





CONTACT US:

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- @Cayman_Islands
- @VisitCaymanIslands
- www.visitcaymanislands.com/wheels-up



FOLLOW ME

Follow me



CaymaninCanada_TvZ

Friend me on



Tammy van Zyl-Cayman Islands





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